



Lorin Schultz, CCIM

Account Executive
NAI Cummins Real Estate,
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Scope of Responsibilities

From locating a small office for an independent professional, to securing massive square footage for a national company, Lorin makes a point to "partner" with her clients to find the right property that fits the needs for both space and budget. Lorin also works with landlords and investor-developer clients to enhance their opportunities and portfolios. The business is about matching people with the right commercial property to provide a strong base for their future prosperity.

Background & Experience

Formerly associated with CB Richard Ellis as an associate (January 2005-February 2009) Lorin's responsibilities included sales, leasing acquisitions and dispositions. Lorin secured purchases of substantial properties, including office buildings for owner/investment usage located in a corporate business park, along with procurement of leases for many other commercial properties.

Prior to joining the real estate profession, Lorin was a broadcast journalist for NBC stations in Columbus and Youngstown, Ohio and received the prestigious Ohio State Bar Association reward for "Excellence in Reporting on the Legal System" in 1989.

Professional Affiliations & Designations

Akron Area Board of Realtors
Ohio Board of Realtors
National Board of Realtors
CCIM, Individual Member

Educational Background

She earned her Bachelor of Arts Degree, Mass Media Communications, University of Akron in 1983, graduating with honors, Magna cum Laude. A licensed Realtor since 2003, she obtained her CCIM designation in 2009.

Significant Transactions

Tenant Representative; J.M. Smucker Company in acquisition of 36,000+ Class A office space in Akron, Ohio.
Buyer Representative; Akron-Canton-Cleveland Court Reporters purchase of 5,000SF office building.
Seller Representative; sale of 120,000 SF warehouse.
Tenant Representative; Tegrion 13,000 SF Flex.
Tenant Representative: Suarez International 6,000SF call center
Seller Representative; White Pond Group disposition of multi-million dollar office park.

Significant clients include White Pond Group, Troppe Properties, Architect John D. Toomey's Clock Pointe Professional Park