



### Nathan Kranz

REALTOR  
NAI CIR

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### Scope of Responsibilities

Nate specializes primarily in office and industrial transactions in the Greater Central Pennsylvania Area. Nate represents buyers and sellers as well as landlords and tenants. Nate brings attention to detail, strong negotiating skills and an extremely efficient and organized system for marketing and advertising property.

### Background & Experience

Nate joined NAI CIR, the largest commercial industrial real estate firm between Pittsburgh and Philadelphia since 1988, as a licensed agent. His educational background allows him to utilize technological and market research skills to deliver broad and deep market knowledge. In addition, his vast product knowledge, attention to detail, and commitment to excellent service, ensure successful client representation.

### Professional Affiliations & Designations

NAI Global Industrial Council  
Board Member Silver Spring Little League baseball  
Special Olympics Volunteer  
PGA National Tournament Volunteer  
Greater Harrisburg Association of REALTORS  
Pennsylvania Association of REALTORS  
National Association of REALTORS

### Educational Background

Nate graduated from UNC Greensboro with a bachelor's degree in Business with a concentration in marketing and communication. While in college, Nate was a finalist in the Division II college baseball world series. Nate also attended NAI University and participated in the Lipsey School of Real Estate continuing education presentations.

Nate has an extensive background in researching the Central PA commercial industrial markets and has been project lead on numerous productions of market surveys for NAI CIR. Additionally he has teamed with specialized NAI

CIR agents in the listing, leasing, and sales of a wide variety of product types.

### Significant Transactions

Represented the tenant, Versatile Systems Inc, in a 15,000 SF Office Lease

Represented Landlord, Dauphin County Industrial Development Authority, in 5,500 SF Office Lease in Downtown Harrisburg

Represented the Landlord in a 12,000 SF Office Lease with FEMA

Represented the Landlord in a 5,100 SF Retail Lease with OSS Health

Represented the Landlord in the sale of a 10,000 SF Warehouse building to Hanover Window and Door

Represented an Investor for the former River Rescue warehouse building totaling 25,000 SF

Represented the Landlord, Pepsi Bottling Company, LLC, in the sale of 15,000 SF Warehouse