



Jennifer Fernandez, CCIM, SIOR

Account Executive
NAI Cummins Real Estate,
Inc.

o: +1 330 535 2661
f: +1 330 535 2668
c: +1 330 573 5933

JFernandez@NAICummins.com

Scope of Responsibilities

- 20 years progressive and well rounded experience in the real estate industry
- Real Estate experience includes sales, leasing, development, real estate investment trusts, corporate housing, and property management
- Currently focus is in the sales and leasing of investment, retail and office properties
- Actively involved in industry organizations such as CCIM, NAI, C&I, ICSC, several Chambers of Commerce, AABOR, OAR, and NAR

Background & Experience

- 2000 to Present - NAI Cummins Real Estate, Inc. - Akron, Ohio
- 1998 to 2000 - NAI Pyramid Brokerage Company - Buffalo, New York
- 1996 to 1998 - Power Realty Advisors - Cincinnati, Ohio
- 1995 to 1996 - The Mayerson Development Group - Cincinnati, Ohio
- 1987 to 1990 - R & B Property Management - San Diego, California
- 1984-1986 & 1994 - Akron Area Board of REALTORS - Akron, Ohio

Professional Affiliations & Designations

- SIOR
- CCIM
- NAI Global
- International Council Shopping Centers (ICSC)
- National Association of REALTORS
- Ohio Association of REALTORS
- Akron Area Board of REALTORS
- Vice Chair of Commercial/Industrial Committee
- Greater Akron Chamber of Commerce

- Southern Akron Chamber of Commerce
- Director of Akron Area Board of REALTORS
- 2010-2011 Commercial-Industrial Hall of Fame

Educational Background

- Associate Arts Degree - 1983
- Ohio Real Estate License - 1997
- New York Real Estate License - 1998
- Numerous seminars and courses in the Commercial Real Estate field including all core CCIM courses and SIOR courses

Significant Transactions

- Rolling Acres Mall - Disposition/Acquisition of over 365,000 sq. ft.
- Brown Mackie College - 10 year lease of 33,000 sq. ft.
- Akron Institute - Disposition of 57,360 sq. ft. former supermarket
- Sparkle Market Plaza - Disposition of 25,970 sq. ft. strip plaza
- Harbor Freight Tools - Acquisition of two expansion stores totaling over 31,000 sq. ft.
- Homesite Insurance - Relocation of call center consisting of 25,878 sq. ft. of office space on a 10 year lease
- Ensign Corporation - Disposition/Acquisition of 18,680 sq. ft. building
- Levey and Company - Disposition of a new 11,560 sq. ft. building
- CHF Properties - Acquisition of a 32 unit apartment complex
- Pier 1 Imports - Disposition of 9,986 sq. ft. store
- Ohio Rehab Center - Acquisition of 9,725 sq. ft. medical facility
- The Hoover Corporation - Represented tenant in opening over 10 Hoover locations throughout the US
- ITT Technical Institute - 21,160 sq. ft. lease