



**Joseph A.
Bedard**

REALTOR
NAI CIR

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Scope of Responsibilities

Joe has been associated with NAI CIR, the largest commercial industrial real estate firm between Pittsburgh and Philadelphia, since 1988. Joe is a sales leader with a volume of \$15 to \$40+ million per year including Salesman of the Year twice. Prior to joining NAI CIR, Joe was a District Account Supervisor for Hershey Foods Corporation.

Joe currently specializes in Office Sales & Leasing, Investment Sales, Industrial Leasing & Sales, Land Sales. He also provides Buyer, Seller, Landlord and Tenant representation services with 2.75 million SF of office transactions and over 3 million SF of industrial transactions.

Professional Affiliations & Designations

Society of Industrial & Office REALTORS (SIOR) 1996-present
Pennsylvania Association of REALTORS

Gtr. Harrisburg Assoc. of REALTORS; Industrial Commercial Investment Council - Chrm/1995

Former Eagle FC Assistant Soccer Coach-1999-2004

West Shore YMCA Board 2001-06 (Annual Fund Campaign Co-Chrm 2004-06)

West Shore Chamber of Commerce 1988-present

Harrisburg Regional Chamber 1988-present

Founder of "Share Kids Books" a Non-Profit distributing over 360,000 kids books FREE 2004-present

Capital Region Literacy Council 2006-present & Board Chair 2010-present

Educational Background

West Virginia University, Cum Laude

Bachelor of Science in Business Administration and Marketing.

Significant Transactions

3035 Ritter Road Mechanicsburg Office Investment Sale

56,566 SF \$10.115M



Pennsylvania Emergency Management Agency (PEMA)
Lease - \$13.1M
Health America Lease - \$19.4M Conrail Building Sale -
\$5.5M
Penn State Geisinger Headquarters Lease - \$3.2M
Norfolk Southern Division Headquarters Sale - \$3M
1700 Bent Creek Blvd Office Sale-\$7.35 M
PMSLIC Office Lease-\$5.37 M GL Noble Denton Office
Lease-\$5.78 M
Allen Distribution Industrial Leases-over \$10 M
RSM Associates \$6M Office Lease, \$6.5M Office Lease &
numerous others
C-III Disposition Asset Sales