



John Martin

Senior Vice President
NAI Capital - Pasadena

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Scope of Responsibilities

John T. Martin

Senior Vice President Office Leasing

John T. Martin joined NAI Capital Commercial in 2001 specializing in office leasing and sales within the West San Gabriel Valley area, with an emphasis in Tenant representation in the Burbank, Glendale and Pasadena office markets.

John's success is attributed to his in-depth market knowledge, his strong communication skills and his tenacious approach in achieving his client's objectives. Recently represented clients include: Community Bank, Union Bank of California, Merrill Lynch, Capital & Counties, USA, Inc., Pasadena Council of Alcoholism and Drug Dependency, Moroch Advertising, GTE, Core Software, Inc., and Robert L. Bender & Associates, Cass and Johansing, Medevante 401K services and many more. Within the last 12 months John has brokered subleases for, KBK Financial, Rauxa Direct, Fulcrum Microsystems, and Broadcom Corporation. John dedicates his depth of market knowledge, energy, and philosophy to meeting the needs of the clients he serves.

Over the past two years John has qualified for the distinguished level of the companies Capital Club ranking him amongst the top producing brokers at NAI Capital, Inc.

Prior to joining NAI Capital Commercial John was an Associate Broker with Charles Dunn Company. In addition to his brokerage experience John honed his technical expertise by running the research department in the Los Angeles office. There he mastered the technological skills that enable him to track market trends, analyze data, and

position his client's needs within a given market.

John is a native of Southern California, and a graduate of Loyola High School. John received a Bachelor of Arts degree in Business Administration with a minor in International Business from Regis University in Denver, Colorado.

John currently resides in Pasadena with his wife Shawna and enjoys golfing, snowboarding and fly-fishing.

Significant Transactions

Represented both the Landlord ("Stivers Investments") and Tenant ("City of Hope") in a lease of 21,000 square feet at 1333 Mayflower in Monrovia, CA.