



Bill Sims

Broker
NAI Earle Furman

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Scope of Responsibilities

Bill specializes in site selection, tenant/landlord representation, and buyer/seller representation of retail properties.

Background & Experience

Bill grew up in the Greenville area and joined NAI Earle Furman in 2007. After graduating from Clemson University, Bill worked in technical sales for a worldwide pump manufacturer. He then moved into real estate and gained valuable experience in the retail sector working with Spencer Hines Properties and Poinsett Commercial. At NAI Earle Furman, Bill brings this retail experience to his focus of retail site selection, tenant/landlord representation, buyer/seller representation, and investment sales.

Professional Affiliations & Designations

- ICSC (International Council of Shopping Centers)
- CCIM candidate
- 2012 – NAI Earle Furman Capital Club (Largest Retail Transaction)
- 2012 – CoStar Power Broker Award (Top Retail Leasing Broker)
- 2011 – CoStar Power Broker Award (Top Retail Leasing Broker)
- 2009 – NAI Earle Furman Capital Club (Largest Retail Transaction)

Educational Background

B.S. in Industrial Management, Clemson University, 1996

Significant Transactions

- 2012 – Pelham Court – Sale of 45,779 SF shopping center
- 2012 – Hartsville Crossing – Sale of 71,120 SF shopping center
- 2012 – Dollar General (sale)
- 2011 – Dollar General in Greenville – 10 year lease
- 2010 – QuikTrip in Greer
- 2010 – O'Reilly Automotive – build-to-suit
- 2009 – O'Reilly Automotive – ground lease
- 2009 – Verizon at Market Point on Woodruff Road – 10 year lease
- 2009 – Chipotle at Market Point on Woodruff Road (first location in SC) – 10 year lease